## CASE STUDY

Project Managers and Engineers, QHSE, Design Engineers, Cost Engineers, Construction Site Managers, Supervisors, Partition/Panel Fitters, Coded Welders, Pipefitters, Electricians and Semi-Skilled personnel



# MANPOWER WORKING IN PARTNERSHIP WITH WHP ENGINEERING SINCE 2015

### THE ORGANISATION

WHP Engineering Ltd is a world-class leader in the supply of bespoke design and build services, providing construction solutions to their ever increasing national and international clients for cleanroom and complex process systems. The company provides bespoke construction solutions in hazardous environments, requiring reliable, skilled tradespeople with an eye for the highest possible finish to ensure continuity of workmanship, and highly experienced supervisors and managers. These are essential to meet the growing demands of their clients.

#### **THE CHALLENGE**

WHP approached Manpower in 2015 to seek our expertise in the supply of a diverse range of permanent and contract skilled professionals with experience in the complex construction and manufacturing of cleanrooms in the pharmaceutical, surgical and process industries.

The company had already engaged a number of suppliers which was costing them time, money, and continuity. They were looking to partner with a sole supplier to provide a robust registration and onboarding process, along with a tax compliant payroll system at the correct price.

Manpower needed to source suitably qualified personnel who were flexible regarding travel and work commitments, and implement a robust registration, onboarding, and tax compliant payroll system at the right price to ensure the projects ran smoothly.





MANPOWER'S SPECIALIST ENGINEERING DIVISION HAS ASSISTED IN WHP **RAPIDLY GROWING THEIR BUSINESS** AND INCREASE THEIR REVENUE

Manpower provided WHP with a comprehensive registration and onboarding service which included:

discuss any issues that they had and fed this back to the client

visits to ensure that our specialist consultants always had a clear, up-to-date understanding of the changing needs of the business and the critical path of all the works in order to source the correct talent pool at the correct time. The Account

Manager also arranged onsite visits with contractors to

in order to avoid any continuity issues during the works.

- Sourcing suitably qualified personnel using market intelligence, advertising platforms, talent insights and our national contractor database
- Referencing potential candidates
- Verifying qualifications and proof of right to work in the UK

Manpower also provided WHP with a robust payroll process, ensuring that all personnel are tax compliant and any changes in legislation are adhered to.

## THE RESULTS

Manpower's specialist Engineering division has assisted in WHP rapidly growing their business and increasing their revenue, with company turnover growing from £6m in 2013, to circa £50 million to date. We are currently supplying in excess of 80 personnel to WHP for various high-profile projects throughout the UK and overseas.

