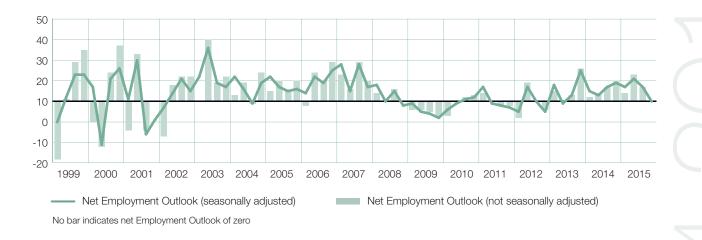


Employer optimism decreases considerably in the North West

At +0%, the Employment Outlook has seen hiring intentions cool significantly when compared to three months ago. In the fourth guarter of 2015, employers have indicated a flat Outlook when it comes to job creation.



North West employment snapshot

Average weekly pay

At \pounds 509, average weekly pay in the North West is \pounds 71 lower than the national average.

Hiring Outlook

For the fourth quarter of 2015, the seasonally adjusted Net Employment Outlook in the North West has fallen to **0%**. As employer's hiring intentions turn neutral, this marks a considerable decrease in optimism when compared to the previous three quarters. The national average is +4%.

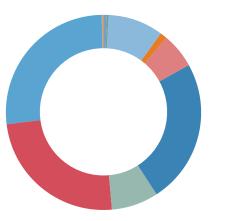
Employment

At **71.0%**, the North West rate of employment remains below the national average (73.4%) but has seen an increase of 1.1% since the same period last year.

Unemployment

Unemployment in the North West has fallen yearon-year, and at **6.0%**, the unemployment rate remains slightly higher than the national average.

WHERE DO PEOPLE WORK?



Agriculture, forestry and fishing Mining and quarrying Manufacturing Electricity, gas and water Construction Wholesale, retail, restaurants, hotels and leisure Transport, storage and comms Finance and business services Public and social Activities of households as employers

WHAT DO PEOPLE DO?



Managers, Directors and Senior Officials Professional Occupations Associate Professional and Technical Administrative and Secretarial Skilled Trades Caring, Leisure and Other Services Sales and Customer Service Process Plant and Machine Operatives Elementary Occupations



Market overview

The permanent market continues to improve in the region, particularly in Manchester, where we have seen strong demand for sales people within call centres and financial services. However, in a candidate-led market, jobseekers with in-demand skills are now able to pick and choose between multiple job opportunities.

Consequently, pay is rising, and employers have noticed a decline in the number of applications to each vacancy as they compete with one another for quality candidates. In order to get them, many clients are investing in their recruitment process and working with Manpower to improve the candidate experience from application to interview.