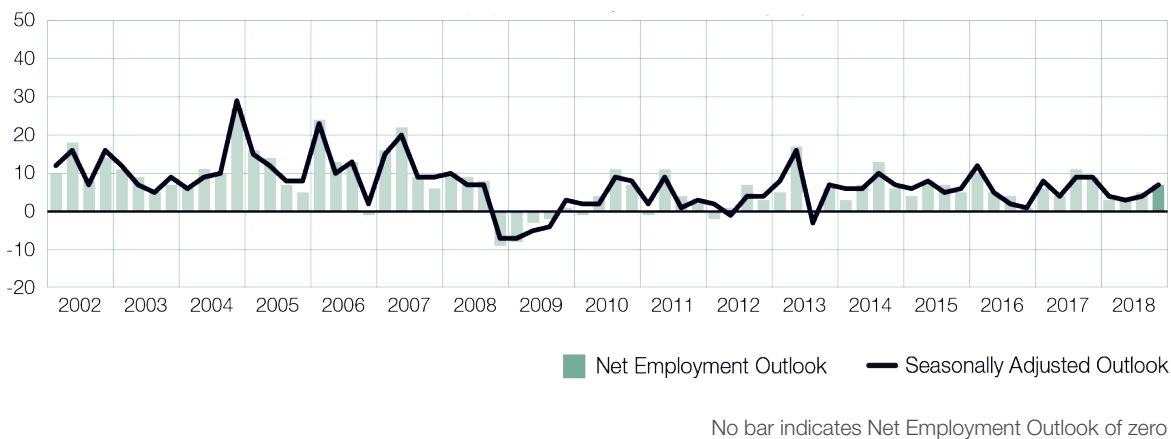




South East employer hiring on the up

South East employers plan to end the year on a high recording the strongest hiring plans all year, this is across both temporary and permanent positions. The balance of employers taking on more staff stands at **+7%**, above the national average of +4%.



2018
Q4

MARKET OVERVIEW

Employers have been cautious this year about their hiring needs but we're now seeing a renewed confidence shape their plans. The end of the year will be the brightest period for job seekers all year. We're seeing in increasing growth in both permanent and temporary roles. But with increased confidence comes concerns about how to find the people needed.

We're seeing growing demand from a range of businesses – and those candidates with the right mix of experience and enthusiasm will benefit. If you are a driver, have customer service or sales skills then you will in demand and many candidates are receiving multiple job offers. The end of the year has always seen strong demand for HGV drivers – and as the growth in home shopping increases this is also growing. This is reflected in higher pay and increased bonuses. There continues also to be a demand for those who speak more than one European language – this has always been the case but we are seeing this interest increasing.